

Martin Hopkinson

address: 29 Keats Close, Winchester, S022 4HR

telephone: 01962 864 249

e-mail: mhopkinson@rmcapability.com

Professional profile

A successful project and risk management professional with in-depth experience gained from working with a wide range of organisations in both defence and non-defence industries. Has made major contributions to both the projects in which he has worked and to the development of their owning organisation's project management processes.

Objective

To deliver exceptional value to clients with major projects as Director and lead consultant for Risk Management Capability Ltd.

Key technical skills

Project Management

Risk management
Project planning
Earned Value management
Project sponsorship
Project governance

Risk Management

Qualitative techniques
Schedule risk analysis
Cost risk analysis
NPV risk analysis
Decision analysis

Risk Tools

Active Risk Manager
Predict 4.
Pertmaster
@RISK for Excel
Risk Maturity Model

Career summary

1999–2011 HVR Consulting Services and QinetiQ (after its acquisition of HVR)

- Won the Project Risk Maturity Model (RMM) contract first placed by the Defence Procurement Agency (DPA) in 2002 and continued until the formation of Defence Equipment & Support (DE&S) in 2008. This contract resulted in the RMM being used to assess projects with a combined value exceeding £60 billion and enabled the UK Ministry of Defence (MoD) to gain appropriate assurance in its risk-based project forecasts used for Main Gate approval.
- Developed the guidance, risk tool and reporting formats for QinetiQ's project risk management process rolled out as part of the company's Fit for Growth programme.
- Worked within a number of Ministry of Defence project teams at Abbey Wood, producing rapid and measurable improvements to their risk management processes.
- Led the Thales CVF (future aircraft carrier) risk management team during the competitive period of the Assessment phase. The process developed was adopted by the subsequently formed joint Carrier Alliance team.
- Led the HVR risk management team employed by EDS during the latter stages of its successful £3 billion competitive tender for the Defence Information Infrastructure programme.
- Developed the risk management process used by EADS Astrium to deliver the Skynet 5 equipment procurement programme.
- Delivered a schedule risk analysis programme for BAE Systems in support of the construction of the LPD(R) and Auxiliary Oiler ships, described by a BAE project director to their customer as being the team's most useful process.
- Won the Risk Improvement Programme contract placed by the DPA in 2007 to support its use of risk tools and that has since continued to be delivered to DE&S by QinetiQ.

- Initiated the risk management process used by VCV to win and deliver the Network Rail Modular S&C renewals support programme. Used NPV risk modelling to enable Network Rail to select the optimal technical and commercial solution from a number of alternatives.
- Provided consultancy support to a number of non-defence projects including examples in the NHS, the steel, space and rail industries.
- Developed novel and effective non-project applications of risk management including risk event analysis in support of the development of policy for airport passenger search combs.
- Developed and presented project risk management training courses to a number of clients, obtaining high feedback scores in all cases. Awarded the inaugural HVR employee of the month prize for the MoD risk improvement course.

1985–1999 Ferranti / Thomson-Marconi Sonar Systems

- Promoted to project manager in 1988, responsible for the delivery of Sonar 2020 development and production contracts. Won the first major contract to be placed with the company after the suspension of Ferranti shares on the London stock exchange in 1989, providing a renewed confidence in the company's future.
- Delivered the 2054 production contract for the Vanguard class submarine HMS Vengeance sonar computer and display system on time and to budget mitigating all significant risks.
- Project manager on the sonar 2057 and 2076 project teams during the project definition and bid phases. Responsible for engineering and project management process areas including tow cables, AR&M, risk management and planning. Sonar 2076 was won in competition with Marconi. Sonar 2057 laid the ground for the successful delivery of Sonar 2087.
- Successfully developed codes of practice for the company's risk management, earned value and project planning processes, the latter being integrated with the company's financial reporting system.

1980–1985 Waingels Copse School, Woodley, Reading St Helena School, Colchester

- Physics teacher to "O" and "A" level. Scale 2 post at St Helena School.

Education and qualifications

1976–1979	Physics Degree, Reading University
1989-1980	OU Diploma modules in Quality Techniques and Project Management
1999	APMP (Association for Project Management)

Selected Publications

Author: **The Project Risk Maturity Model** (2011), Gower Publications
 Editing committee member: **Sponsoring Change** – a guide to project Sponsorship (2009), APM
 Co-author and group lead: **Prioritising Project Risks** (2008), APM
 Editing committee member: **Directing Change** – a guide to the Governance of Project Management (2004), APM.
 Co-author: **Project Risk Analysis and Management (PRAM) Guide** 2nd edition (2004), APM

Personal details

Driving Licence	Full/Clean
Health	Excellent; non-smoker

Interests and activities

Currently include Running, golf and reading (mostly history)